

KELLI M. HATTON

Industrial Property Group, Inc.

Vice President / Broker Associate



Kelli has over 25 years of sales and sales management experience, ranging from national contract leasing for SALES Inc, National Sales Director for Les Mills and, since 2013, support of her family's Tampa Bay commercial real estate interests.

Kelli completed her Masters in Business Administration at Florida International University, after receiving her Bachelors in English from Mercer University.

Since joining IPG in 2019, Kelli has used her unique experience to develop a wide and diverse network, which is key to her success in acquiring and closing deals. While she specializes in landlord representation, from large REITS to smaller, local operators, she has also represented tenants in Industrial and Office deals throughout the State.

MAJOR PROJECTS LEASED AND MANAGED

PROPERTY OWNER	BUILDING/BUSINESS PARK	SIZE/SQ. FT.
Arden	Breckenridge Business Park	335,000 SF
Arden	Airport Corporate Center	107,540 SF
Arden	Bay Tec Center	124,330 SF
Arden	Veterans Technology Center	248,501 SF
J. James Enterprises	Idlewild/Clifton Property	44,310 SF
J. James Enterprises	Benjamin Center Drive Buldings	100,994 SF
J. James Enterprises	5147 W. Clifton Street	12,900 SF
Dyne Associates	Dyne Business Center	63,704 SF
Dyne Development	Pioneer Park Buildings	75,100 SF
Dyne Properties	Anderson/Crenshaw Buildings	28,320 SF

PROFESSIONAL CREDENTIALS AND AFFILIATIONS

- Mercer University – BA
- Florida International University – MBA
- Florida Real Estate Commission – Brokers License
- Florida Gulfcoast Association of Realtors
- Florida Association of Realtors
- National Association of Realtors

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Broker - Associate

PROJECTS SUCCESSFULLY COMPLETED

CLIENT	TYPE	SIZE
AEVEX Aerospace	Industrial/Office Lease	12,350 SF
Guardian Haven Academy	Office Lease	13,241 SF
A#1 Seamless Gutter Solutions	Industrial/Office Lease	12,900 SF
FHIA LLC	Industrial/Office Lease	10,010 SF
HK Distribution, LLC	Industrial/Office Lease	8,000 SF
Hales AC Service	Industrial/Office Lease	8,000 SF
Advanced Environmental Tech	Industrial/Office Lease	5,319 SF
Doors Concepts, Inc.	Industrial/Office Lease	4,000 SF
Air National	Industrial/Office Lease	4,000 SF
Arias Florida Organization	Office Lease	4,505 SF